PersonalMap

The World of Jan Janssen VOORBEELD

Explanation

Your behavioural style matches that of an ENTHUSIAST.

And that is quite obvious. Your persuasiveness and charisma make you the ideal presenter or spokesperson. However, your social skills are both your weapon as well as your pitfall: verbally strong, so very talkative; charming, almost excessively so; enthusiastic builder of castles in the air; the life and soul of the party; the ringleader. People love you because you are warm-hearted and infectious. Always a good story or a fantastic anecdote. In your presence it's rarely quiet or dull. You know how to turn objections and criticism to your advantage, and you are able to keep matters positive. This is important to you because you want to be liked. You are predominantly people-oriented. That means you like to collaborate with other people. Both in your work and in your private life.

You are good at delegating tasks because you hate routine jobs. You don't have the patience for those. Your strength lies in improvisation and the freedom to act. Responding to a situation and coming up with a creative solution on the spot. You are resourceful and you like to exert influence. You are able to do so because of your good reputation and your achievements. Your enthusiasm and positive energy are an inspiration to those around you. Your ability to persuade others is a natural gift. You don't lose your temper easily. If your freedom of action is constrained or people make life difficult, you act initially as though nothing has happened. But if it goes too far, watch out! You won't be messed with.

Less is more. It's lonely at the top!

We have created a map of your behavioural and communication style based on the questionnaire you completed – this PersonalMap

The names of the towns, rivers, mountains and seas are all relevant to your behavioural style. You have put yourself on the map – literally!

You'll find the following three areas in your PersonalMap:

- The Landscape of my Behaviour
- How others might perceive you
- My Challenges

Landscape of my Behaviour

This part of the PersonalMap shows your behavioural style. The names of the villages, towns, mountains, rivers and roads in this area relate specifically to you. These are key words, and their meaning is obvious.

How others perceive you

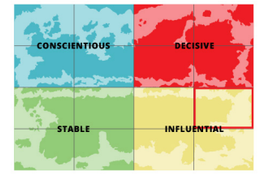
This part of the map shows how others might perceive your behaviour. You will recognise yourself in most of the keywords, but some may come as a surprise to you. It is possible that your behaviour is sometimes perceived differently by others to how you see yourself.

My Challenges

In this region the towns and villages are named after behaviour you sometimes exhibit, and that can work against you. It is not so much wrong behaviour, but 'ineffective' behaviour. The names of the blue-coloured towns in this region advise you how to deal with these 'pitfalls'.

This is useful, because if you're aware of your challenges you can act more efficiently!

Tips on how to read your map: find the towns you relate to most, and which areas you'd like to visit more often



Projection: Here and Now

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Scale : 1 : 1 (one to one)

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